

Join us for LDA's Business Series when we present:

## **The Power and Pitfalls of Cooperation and Collaboration:**

*A Panel Discussion and Round Robin table mixer  
with suppliers, contractors and designers*

**Please join us on Wednesday, January 10, 2018**

**at**

**The Evanston Ecology Center**

**2024 McCormick Boulevard**

**Evanston, IL 60202**

**9:00 – 9:30 Fellowship and Networking / Program 9:30 - Noon**



### **We'll look at:**

- How different companies structure collaborations
- Work flow co-ordination for installs
- Relating to other trades on the site
- When to bring your partner in on the job
- Timing and sequencing on projects
- Possibilities for expanding collaboration within LDA
- Challenges of competition concerns
- Do our partners have our backs as designers?
- Sharing the profit – company choices for referral compensation
- Valuing sustainability in our trade (Where is our material sourced from?)

**Please send Julia any questions you'd like to have addressed here at this event as well as signing up!**

**RSVP to [julia@spiritedgardener.com](mailto:julia@spiritedgardener.com)**

*(This is our first Net Zero recycling event!)*